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ACCESS TO FINANCE

MAY 2018 - SEP 2019

LCBAB will devote significant resources to facilitate the **access to funding**.

Identification of financing opportunities

Financial coaching
Preparation of the application

Facilitation and assistance in negotiations with funding entities (BNDES, EIB, IADB, WB)

B2F
"Business-to-Finance"
round tables and matchmaking



TECHNICAL AND FINANCIAL ASSISTANCE TO SELECTED CONCEPT NOTES

MAY 2018 - SEP 2019

Each of the selected CNs will receive **Technical Assistance (TA)** services, supplied by a database of Homologated Services Providers, covering **5 main TA areas**.

Main Areas of Technical Assistance

- Market, economic and financial feasibility services
- Technical feasibility services
- Potential impact services (Environmental, Cost-analysis)
- Legal Advice (Mapping of certifications, IPR, taxes, regulatory environment, incentives)
- Financial Advice and Facilitation with Financial Bodies

Online Registry of Services' Providers in LCBAB website

Homologation by LCBAB

Registration of Homologated Service Providers in LCBAB website

Scores classification	Maximum TA allocated	Maximum TA value (EUR)
100<= X<90	75%	30,000 EUR
90<= X<80	70%	25,000 EUR
80<= X<70	65%	20,000 EUR
70<= X<60	60%	15,000 EUR
60<= X<50	55%	12,000 EUR
X<50	0%	0 EUR

PHASE II OVERVIEW AND CALENDAR

SEP 2017 - SEP 2019

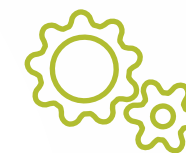
The LCBA in Brazil seeks the adoption of **Low Carbon Technologies** by the Brazilian industry and the internationalization of EU SMEs. This phase II will run from **September 2017 to September 2019**.



TRANSITION FROM CPAs TO CONCEPT NOTES

DEC 2017 - FEB 2018

All CPAs signers are called from 6/12/2017 to 28/02/2018 to fulfill "Concept Notes" (CN) that describe in detail the project and business they intend to develop with the LCBAB support.



Phase II Team will provide **direct assistance for the fulfillment of CNs**

CONCEPT NOTE TEMPLATE STRUCTURE

The main instrument for data collection and evaluation will be the "Concept Note" form, consisting of 8 sections

1. Project Initiative Description
2. Identification of the Companies Involved
3. Work plan, Budget Disclosure and Services Provider
4. Identification of Complementary Investment and/or Funding
5. Current status of the involved technology: description, novelty status in Brazil, alignment and justification of its commercial feasibility
6. Description of the Commercial and Market feasibility
7. Type of Partnership
8. Description and quantification of potential impacts



TECHNICAL EVALUATION OF CONCEPT NOTES

MARCH 2018 - APRIL 2018

A **Technical Evaluation Committee (TEC)** composed by 5 experts, will evaluate, select and rank at least **80 CNs** in terms of feasibility, robustness, bankability and potential impact criteria.

Disclosure of selected CNs will be in May 2018

Main Evaluation Areas

Finance and Economic Evaluation

Technical Feasibility Evaluation

Environmental and Climate Evaluation

Business and Market Evaluation



**Scoring of CNs
Selection of at least 80.**